CASE STUDY

Moving the Curve to the Left

The Villages Health | Transforming Patient Care with Connective Health

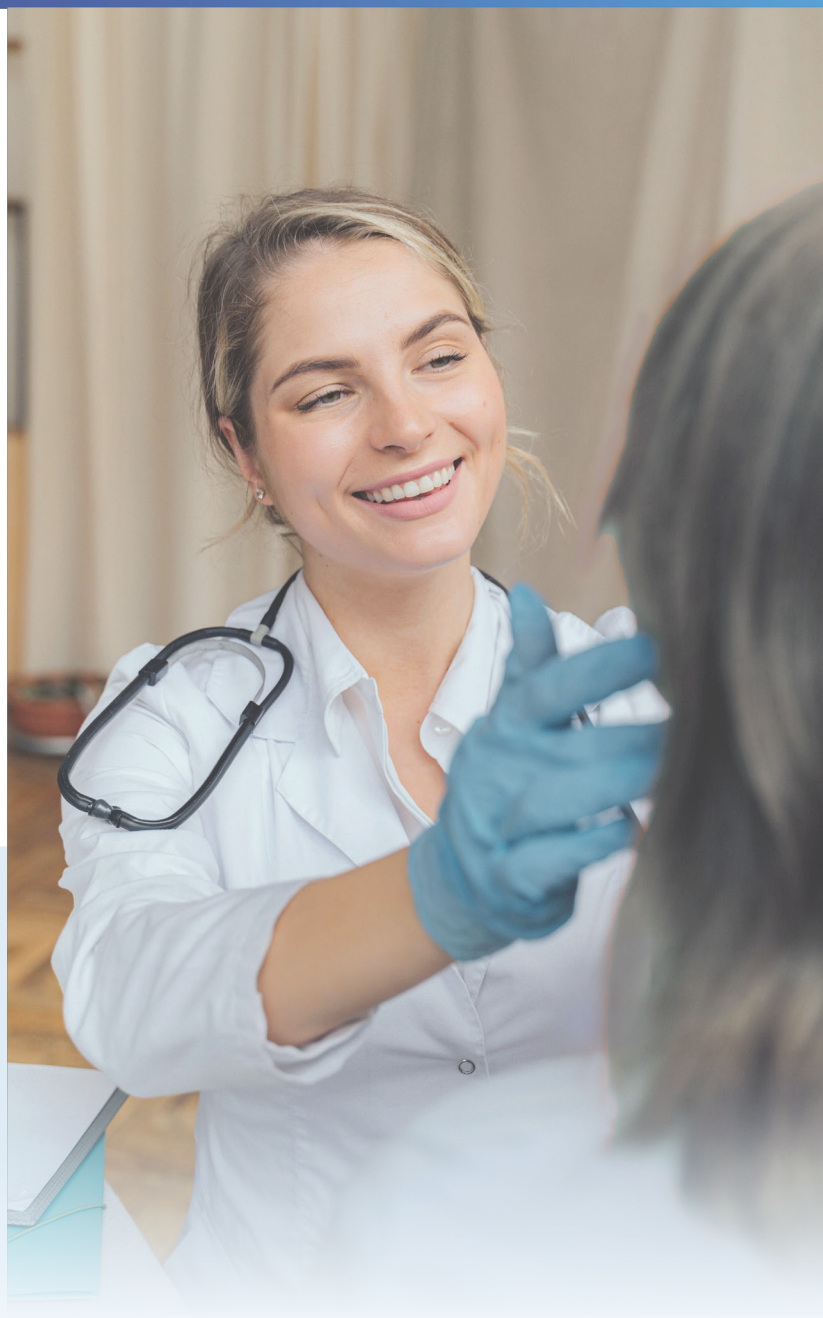
Introduction

At the Villages Health, an integrated primary care provider system in Florida, clinicians and staff constantly work to ensure that patients receive the best care possible from day one.

However, obtaining the complete medical history for new patients remained a significant hurdle for the clinics since patients frequently see multiple specialists and move to the Villages from out of state.

In August 2024, TVH partnered with Connective Health to transform the way they accessed and used external patient data. Connective Health's innovative technology provided seamless access to a comprehensive set of clinical data directly from Electronic Health Records (EHRs) nationwide.

Connective Health distills the information to just what the providers need - critical chronic conditions with the needed supporting data, a detailed history of the important required quality actions



The Problem: Delays and Data Gaps Cost Time

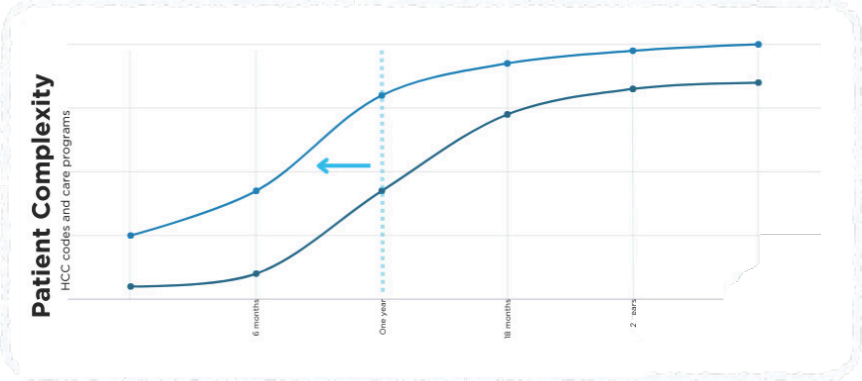
Before implementing Connective Health, TVH'S staff and providers spent valuable time piecing together patient histories through manually gathering charts. On the first day of a new patient visit, clinicians mainly relied on patient-reported information.

It often took several visits over the course of months to establish a health baseline, identify risk factors, and develop a personalized long-term health plan.

Connective Health's Solution: Moving the Curve to the Left

By giving clinicians access to a more robust view of their patients' health records on day one, Connective Health empowered them to:

1. **Identify at-risk members early based on ER, specialty utilization, and behavioral health conditions** This ensured that providers could quickly implement appropriate treatment plans to improve patient outcomes.
2. **Save time, leading to provider satisfaction** Connective Health eliminated the need for providers to spend valuable time collecting data.
3. **Optimize revenue** Connective Health eliminated the need for providers to spend valuable time investigating a patient's medical history.



What does "moving the curve to the left" mean?

Instead of focusing on treating patients after they're already sick (increasing the height of the curve), we identify and diagnose conditions earlier in the patient journey (moving left on the timeline).

The Results: A Clear Impact on Patient Care and Revenue

IMPROVED DOCUMENTATION

300%

Increase in documented conditions

FASTER DIAGNOSIS AND TREATMENT

DAY ONE

Access to comprehensive patient data

Conclusion

The Villages Health was able to break free from the constraints of siloed data and delayed diagnoses. The clinic saw a 300% improvement in documentation, translating to more proactive patient care and higher revenue.

Connective Health's solution transforms the healthcare landscape by equipping providers with the right data at the right time, allowing them to move the curve to the left and improve patient outcomes from day one.

Visit connectivehealth.io to learn more.